



Biocon Biologics in Vietnam: Factsheet

Biocon Biologics is a leading global biosimilars company committed to addressing patients' needs for cost-effective, high-quality biosimilars.



To be a global leader in biologics, delivering affordable access to innovative and inclusive healthcare solutions, transforming patients' lives.

VALUES

- Innovation & differentiation
- Quality through compliance & best practices
- Integrity and ethical behaviour
- Collaboration, teamwork and mutual respect
- Performance-driven culture

Company Profile

Biocon Biologics is a unique, fully integrated, global biosimilars company with world-class 'lab to market' capabilities across development, manufacturing, and marketing. It is present in over 120 countries, including over 80 Emerging Market countries, where it is providing sustainable solutions for a healthier world through its cost-effective, high-quality biosimilars.

In the Asia-Pacific (APAC) region, Biocon Biologics is making a significant impact on patients' lives by expanding access to lifesaving treatments and life-improving therapies to treat diseases like diabetes, cancer, and autoimmune conditions through its 7 commercialized biosimilars.

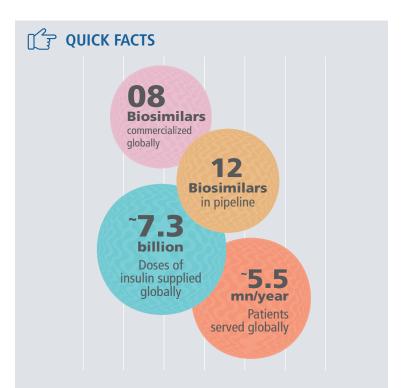
Biocon Biologics has developed a differentiated portfolio of biosimilars spanning insulins, monoclonal antibodies and conjugated recombinant proteins by leveraging its deep experience in biotechnology. It addresses the needs of patients in the APAC region through its state-of-the-art manufacturing infrastructure, which includes facilities for producing monoclonal antibodies in Bengaluru, India, and insulins in Johor, Malaysia. The integrated insulins manufacturing and R&D facility in Malaysia, the largest in Asia, manufactures a broad portfolio of regular, basal, and rapid-acting insulins.

In Vietnam, Biocon Biologics is focused on broadening access to biosimilars for patients and improving healthcare outcomes through its biosimilars for treating cancer and diabetes.

Bengaluru-headquartered Biocon Biologics has a longstanding presence in the biosimilars industry, having invested over \$1 billion in R&D and global-scale manufacturing over the past two decades. The integration of the global biosimilars business acquired from its long-term partner Viatris has further strengthened Biocon Biologics' commercial presence in Vietnam. As a trusted and reliable company, Biocon Biologics is poised to consolidate its leadership in biosimilars in Vietnam, making a meaningful impact on patients' lives.

The Biocon Biologics Advantage

- PATIENT-CENTRICITY: Dedicated to expanding patient reach and generating significant savings for patients, payers, and healthcare systems.
- LAB-TO-MARKET EXPERTISE: Fully integrated from biosimilars development to manufacturing, distribution, and commercialization.
- **LEGACY OF SUCCESS:** Achieved several industry firsts with U.S. approvals for biosimilar Trastuzumab, biosimilar Pegfilgrastim, and interchangeable biosimilar Insulin Glargine.
- UNIQUE PORTFOLIO: A comprehensive and differentiated portfolio of biosimilars, including insulins, monoclonal antibodies, and conjugated recombinant proteins.
- **GLOBAL SCALE PRODUCTION:** Operates three large-scale, globally compliant biosimilars manufacturing facilities, ranking among the top 15* companies worldwide in biomanufacturing capacity.
- WIDE COMMERCIAL FOOTPRINT: Commercialized products in 120+ countries through a combination of direct presence, strategic partnerships, and distributors.
- **HIGH QUALITY & COMPLIANCE STANDARDS:** Manufacturing facilities have received 80+ cGMP approvals from over 25 agencies, including the U.S. FDA and EMA.





4A Model of Enabling Health Equity

- Affordability: Rationalizing treatment costs while improving healthcare outcomes.
- Availability: Ensuring reliable product supplies across Advanced and Emerging Markets.
- Accessibility: Maximizing patient reach through country-specific self and partner-led commercial models.
- Assurance: Establishing a trustworthy brand that stands for the highest global quality.



Our Products in Vietnam

Brand Name	Product
Hertraz	Trastuzumab
Abevmy	Bevacizumab
Fulphila	Pegfilgrastim
Insunova G	Insulin Glargine
Insunova R, N and 30/70	rh-Insulin

Global Portfolio

Trastuzumab	Insulin Glargine
Bevacizumab	Insulin Aspart
Pegfilgrastim	Adalimumab
rh-Insulin	Etanercept

Biocon Biologics in Vietnam

Business Partnership

Kartik Mantha

Associate Director, Commercial, APAC Region Email: Kartik.mantha@biocon.com

Rinat Livne

Commercial Head, APAC Region Email: rinat.livne@biocon.com

Susheel Umesh

Chief Commercial Officer, **Emerging Markets** susheel.umesh@biocon.com

Media

Seema Ahuja

Global Head of Corporate Brand & Head of Communications - EMs Email: seema.ahuja@biocon.com

Adverse Events

Email: DrugSafety@biocon.com; janrat.yingsathapornanan@biocon.com

Phone: 066 98 246 5156

For more information: Biocon Biologics Corporate Factsheet Website: https://www.bioconbiologics.com



^{*19}th Annual Report of BioPlan Associates